

William M. Coughran, Jr.

Los Altos Hills, CA

T 650-209-5523

bill@coughran.net

www.coughran.net

PROFILE

Business and technology executive with expertise in web services and computer systems as well as experience working as a researcher / technologist.

EXPERIENCE

Sequoia Capital, Menlo Park, CA 2011 present

Partner and coach to help founders build engineering-centric product companies.

Corporate Advisor, Google, Mountain View, CA 2011 2015

Senior Vice President, Research and Systems Infrastructure, Google, Mountain View, CA 2011

Senior Vice President, Engineering, Google, Mountain View, CA 2007 2011

Vice President, Engineering, Google, Mountain View, CA 2004 2007

Senior Engineering Director, Google, Mountain View, CA 2004

Engineering Director, Google, Mountain View, CA 2003 2004

At various points, responsible for engineering of Google's CIO organization, desktop clients, research, search, security, You Tube, and systems infrastructure. On Google's executive committee, most of the period.

CEO, VP of Engineering, Director & Founder, Entrisphere, Santa Clara, CA 2000 2002

With co-founder conceived converged access system. Secured two rounds of funding. Grew team to 95. Delivered first product with less than \$12M; delivered product to trials. Recruited new CEO; transitioned to COO and then VP of Engineering role. Company later sold to Ericsson.

Bell Labs Research Silicon Valley Senior Vice President, Lucent Technologies, Palo Alto, CA 1998 2000

Responsible for creating R&D organization focused on new business creation including a converged "softswitch" and access system as well as quality-of-service and network-monitoring businesses.

Computing Sciences Research Center Vice President, Bell Labs, Lucent Technologies, Murray Hill, NJ 1996-1999

Head, Scientific Computing Research Department, Computing Sciences Research Center, Bell Labs, Lucent Technologies, Murray Hill, NJ 1993-1996

Member of Technical Staff, Scientific Computing Research Department, Computing Sciences Research Center, Bell Labs, Lucent Technologies, Murray Hill, NJ 1980-1993

Responsible for broad computer science research and product efforts including embedded software systems, protocol analysis, languages and tools, wireless and fiber-optic modeling, and next-generation access platforms. Algorithms research and development of semiconductor devices and circuits simulators, programming languages, visualization, and distributed systems.

Internet Software Vice President / Chief Technical Officer, Communications Software Group, Lucent Technologies; Liberty Corner, NJ 1997-1998

Responsible for security appliance business.

Programmer/Analyst, Office of Personnel Services, California State University, Los Angeles 1973-1974

Designed and developed a personnel database system.

Applications and Systems Programmer, Computer Center, California State University, Fresno 1969-1972

Developed student grade processing and transcript system.

EDUCATION

Stanford University, Palo Alto, CA Ph.D. in Computer Science, 1980; M.S. in Computer Science, 1977

California Institute of Technology, Pasadena, CA B.S. (with honors) & M.S. in Computer Science, 1975

ACTIVITIES

Boards and advisory groups: Caltech Information Science and Technology Council (2012-present), TheatreWorks (2012-present), Blue Danube Labs (2013-present), San Francisco Opera (2013-present), Cohesity (2013-present), Docker (2014-present), Orbital Insight (2014-present), Barefoot Networks (2014-present), Tensyr (2015-present), Vector Launch (2017-present), Prismo Systems (2017-present). Previously, served on other boards (e.g., Clearwell Systems, Metaswitch Networks, Metanautix, Altiscale, Wavefront, FireEye, Institute for Pure and Applied Mathematics, UCLA Luminare Wireless), editorial bodies, and program committees. Past adjunct or visiting faculty positions at Duke University, Swiss Federal Institute of Technology (Zürich), and Stanford University.